



**WEALTH MANAGEMENT ADVISORS, INC.**  
REGISTERED INVESTMENT ADVISOR  
WEALTH AND RETIREMENT PLANNING

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November 12, 2007

John M. Leonetti  
Managing Director  
Pinnacle Equity Solutions, Inc.  
6 Beacon Street, Suite 725  
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Dear John:

As you know, when Dan Antoniou initially proposed that we avail ourselves of your services, I was hesitant to just jump in and do so. I guess you could say that's in line with the risk-reward thinking that typifies our profession. After careful consideration of what you had to offer, however, and how it could potentially enhance our business model, I decided to give it a try.

In retrospect, that was one of the best decisions that I have made in my 14 year career in the financial planning business. Thanks to Pinnacle, I now consider myself and our firm to be clearly more distinguished than most other practitioners in terms of the expertise and value we can provide to our clients. I also see the opportunity to dramatically increase our revenues and client base because of your support to help make it happen.

Our experience has been that many business owners have most of their assets tied up in their businesses. Furthermore, they have no idea, much less a well thought out plan, as to how they will one day successfully exit from their business with the liquid assets needed to generate the income and lifestyle to which they have become accustomed.

Typically, these business owners are undiversified, highly concentrated in illiquid investments, and exposed to much more risk than is advisable. Unfortunately, they also almost never have been offered expert counsel on how to properly plan and implement effective strategies that will address and resolve these issues. Thanks to your support, and the strategic alliances you have formed, we can now confidently tell our clients that we are one of the few firms in the country that can responsibly deliver the solutions that will give them the results they are looking for.

Best regards,

Warland Griffith III, CFP®, CEP®  
President & CEO